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# UNIVERSITY CONTRACT AWARD

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DATE ISSUED: November 8, 2007

COMMODITY: HVAC Equipment, Supplies and Controls  
CONTRACT#: UC-08-B974159-1

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FOR THE UNIVERSITY OF CONNECTICUT

For All University Locations & CCPG

Payment Terms: 2% 15 Net 45

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TERMS OF CONTRACT:

- A. The Terms and Conditions stated in the Bid documents shall prevail unless amended in writing by the University. Terms of this contract shall prevail on all purchases.
- B. The University will submit Purchase orders as required. All invoices and packing slips must reference the Purchase Order number.
- C. The term of this contract shall be from November 8, 2007 to March 31, 2009 with options to renew for four (4) additional one (1) year terms.

November 8, 2007 to March 31, 2009  
April 1, 2009 to March 31, 2010  
April 1, 2010 to March 31, 2011  
April 1, 2011 to March 31, 2012  
April 1, 2012 to March 31, 2013

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NAME AND ADDRESS OF CONTRACTOR (S):

Bell/Simons  
318 Murphy Road  
Hartford, CT 06114  
Contact: Steve Ambrose  
Tel: 800-858-6710  
Email: [steveambrose@bellsimons.com](mailto:steveambrose@bellsimons.com)

CAPP  
292 Hartford Avenue  
Wethersfield, CT 06109  
Contact: Maria Rios  
Tel: 800-356-8000  
Email: [maria@cappusa.com](mailto:maria@cappusa.com)

Carrier NE  
70 Meadow Street  
Hartford, CT 06114  
Tel: 860-296-4533  
Cell: 860-601-6202  
Email: [dave.peterson@carrier.utc.com](mailto:dave.peterson@carrier.utc.com)

FW Webb  
160 Middlesex Turnpike  
Bedford, MA 01730  
Contact: Dean Plouffe  
Tel: 781-272-6600  
Email: [dean@fwwebb.com](mailto:dean@fwwebb.com)

<b>Contract Discounts</b>				
<b>D = Distributor/Wholesale</b>				
<b>R = Retail List Price</b>				
	<b>Bell/Simons</b>	<b>CAPP</b>	<b>Carrier NE</b>	<b>FW Webb</b>
Armstrong Controls	D + 0%			
Armstrong Equipment	D + 0%	R - 30%		D + 0%
Armstrong Parts	D + 0%	R - 30%	D + 0%	
Asco Controls				R - 20%
Asco Equipment		R - 20%		R - 20%
Asco Parts		R - 20%		R - 20%
Ashcroft Equipment				R - 25%
Bell & Gossett Controls				R - 55%
Bell & Gossett Equipment				R - 41%
Bell & Gossett Parts		R - 37%	D + 0%	
Bohn Controls	D + 0%			
Bohn Equipment	D + 0%	R - 35%		
Bohn Parts	D + 0%	R - 35%		
Carrier Controls	D + 0%			
Carrier Equipment	D + 0%		D + 0%	
Carrier Parts	D + 0%	R - 40%	R - 43%	
Copeland Controls				
Copeland Equipment		R - 35%		
Copeland Parts		R - 35%		
Daikin Equipment				R - 41%
Fireeye Rebuilds/Repair		R - 40%		
Fireeye Equipment		R - 30%		
Fireeye Parts		R - 30%		
Friedrich Equipment		R - 10%		
Friedrich Parts		R - 10%		
Fujitsu Controls	D + 0%			
Fujitsu Equipment	D + 0%	R - 30%		
Fujitsu Parts	D + 0%	R - 30%		
Hitachi Controls	D + 0%			
Hitachi Equipment	D + 0%			
Hitachi Parts	D + 0%			
Honeywell Controls		NB		R - 65.5%
Honeywell Equipment		R - 62%		
Honeywell Parts			D + 0%	R - 65.5%
Honeywell Rebuilt/Repair		R - 40%		
Honeywell/Brockman Equip				R - 62.5%
Hoshizaki Equipment		R - 5%		
Hoshizaki Parts		R - 5%		
Invensys Equipment				R - 65%
Invensys Parts		R - 62%		
Invensys Rebuilds/Repair		R - 40%		
John Crane Controls	D + 0%			
John Crane Equipment	D + 0%			
John Crane Parts	D + 0%			
Johnson Controls	D + 0%			R - 65%
Johnson Equipment	D + 0%			R - 65%
Johnson Parts	D + 0%		D + 0%	R - 65%
Johnson Rebuilt/Repair	D + 0%	R - 40%		
Kramer Controls	D + 0%			
Kramer Equipment	D + 0%			
Kramer Parts	D + 0%			
Larkin Equipment		R - 35%		
Larkin Parts		R - 35%		
Lennox Controls	D + 0%			

Contract Discounts				
	Bell/Simons	CAPP	Carrier NE	FW Webb
Lennox Equipment	D + 0%			
Lennox Parts	D + 0%			
Liebert Controls	D + 0%			
Liebert Equipment	D + 0%			
Liebert Parts	D + 0%			
McQuay Controls	D + 0%			
McQuay Equipment	D + 0%	R - 20%		
McQuay Parts	D + 0%	R - 20%		
Misc. Motors		D + 18%		
Misc. Parts		D + 18%		
Penn Johnson Equipment		R - 62%		
Penn Johnson Parts		R - 62%	D + 0%	
Penn Johnson Rebuilt/Repair		R - 40%		
Robur Controls	D + 0%			
Robur Equipment	D + 0%			
Robur Parts	D + 0%			
Sanyo Controls	D + 0%			
Sanyo Equipment	D + 0%	R - 20%		
Sanyo Parts	D + 0%	R - 20%	D + 0%	
Sarco Controls				D + 0%
Sarco Equipment				R - 30%
Sarco Parts				R - 15%
Seimens Rebuilt/Repair		R - 40%		
Seimens/Power Equipment				R - 65%
Seimens/Power Parts		R - 62%		
Sporlan Equipment		D +15%		
Sporlan Parts			D + 0%	
Taco Equipment		R - 30%		
Taco Parts		R - 30%	D + 0%	
Tecumseh Equipment		R - 35%		
Tecumseh Parts		R - 35%	D + 0%	
Trane Controls	D + 0%			
Trane Equipment	D + 0%			
Trane Parts	D + 0%			
York Controls	D + 0%			
York Equipment	D + 0%	R - 20%		
York Parts	D + 0%	R - 20%		
All Other			D + 0%	